

### **Advertisement for appointment at NBQP, Quality Council of India**

<b>Name of Post</b>	<b>State Liaison Lead</b>
<b>Nature of Post</b>	Deputy Advisor
<b>No. of Posts</b>	03 (01 each for QCI Regional Centres located in Delhi, Bengaluru and Kolkata)
<b>Nature of Engagement</b>	Initially for a period of 6 months (re-engagement shall be based on performance & subject to project requirement)
<b>Age</b>	Min. 30 years
<b>Professional Fee (Per annum)</b>	Rs 15 lacs annually ( Negotiable as per policy)
<b>Role Description</b>	<ul style="list-style-type: none"><li>• <b>Role Overview:</b> The State Liaison Head serves as a key bridge between the Quality Council of India (QCI) and state stakeholders, enhancing QCI's reach and impact across regions. This role is dedicated to obtaining projects for QCI Boards and Divisions while leading efforts to promote quality initiatives at the state level.</li><li>• <b>Key Responsibilities:</b><ul style="list-style-type: none"><li>○ Serve as the primary point of contact between the Quality Council of India (QCI) and state-level stakeholders, fostering strong connections with state authorities, organizations, and key influencers.</li><li>○ Spearhead the expansion of QCI's footprint across states, ensuring increased visibility, influence, and adoption of quality initiatives.</li><li>○ Coordinate with state governments and local bodies to align QCI's objectives with regional priorities and needs.</li><li>○ Identify and secure project opportunities for QCI Boards and Divisions by engaging with state-level entities and stakeholders.</li><li>○ Facilitate collaboration between QCI and state-specific boards, divisions, or institutions to drive quality-focused programs and initiatives.</li><li>○ Advocate for QCI's mission, promoting awareness and participation in quality standards and practices at the state level.</li><li>○ Monitor state-specific developments and provide strategic insights to QCI leadership to enhance project implementation and impact.</li><li>○ Ensure seamless communication and resource support between QCI headquarters and state-level operations to achieve organizational goals.</li></ul></li></ul>
<b>Required Qualification</b>	<ul style="list-style-type: none"><li>• Experience working with government bodies or in the Quality assurance sector is preferred.</li><li>• Language: English, Hindi &amp; Language Spoken in Regional Centres; Other regional language</li></ul>
<b>Experience</b>	<ul style="list-style-type: none"><li>• Minimum 10 years of experience in business development, partnership management, sales, or marketing, ideally with the industry bodies</li><li>• Proven track record of acquiring clients and driving business growth in the industry.</li><li>• Experience in certification business will be a plus</li></ul>
<b>Competencies</b>	<ul style="list-style-type: none"><li>• Strong understanding of industry certification schemes, quality standards, and best practices</li><li>• Excellent communication, negotiation, and interpersonal skills.</li><li>• Ability to develop and maintain strategic partnerships and alliances.</li><li>• Proficiency in CRM tools, Microsoft Office Suite, and related tools</li></ul>

<b>Name of Post</b>	<b>Yatra Lead</b>
<b>Nature of Post</b>	Deputy Advisor
<b>No. of Posts</b>	01 (QCI Regional Centre- East)
<b>Nature of Engagement</b>	Initially for a period of 6 months (re-engagement shall be based on performance & subject to project requirement)
<b>Age</b>	Min. 30 years
<b>Professional Fee (Per annum)</b>	Rs 15 lacs annually ( Negotiable as per policy)
<b>Role Description</b>	<ul style="list-style-type: none"> <li>• <b>Role Overview:</b> The Yatra Head is responsible for the strategic oversight and successful execution of the Guvatta Yatra and Mitra initiatives, ensuring alignment with QCI's mission to promote Quality across India. This role involves high-level planning, stakeholder coordination, and driving business development opportunities.</li> <li>• <b>Key Responsibilities:</b> <ul style="list-style-type: none"> <li>○ Oversee the end-to-end planning, coordination, and execution of the Yatra, ensuring all aspects are delivered successfully and on schedule.</li> <li>○ Lead the Yatra team, guiding efforts to meet QCI's quality goals and maintain operational excellence throughout the initiative.</li> <li>○ Collaborate with stakeholders, including state representatives and QCI divisions, to align Yatra activities with broader organizational objectives.</li> <li>○ Manage resources, logistics, and timelines to ensure a seamless and impactful Yatra experience across all designated regions.</li> <li>○ Monitor progress and address challenges during the Yatra, ensuring adaptability and high standards in implementation.</li> <li>○ Drive engagement with participants and partners, promoting the Yatra's purpose and reinforcing QCI's commitment to quality.</li> <li>○ Evaluate Yatra outcomes, gathering insights and feedback to enhance future iterations and report on its success.</li> <li>○ Ensure all Yatra activities reflect QCI's vision, delivering measurable value and strengthening its reputation.</li> </ul> </li> </ul>
<b>Required Qualification</b>	<ul style="list-style-type: none"> <li>• Postgraduate degree in Management, or a related field.</li> <li>• Proven track record of managing large-scale programs and driving business development.</li> <li>• Language: English, Hindi &amp; Language Spoken in Regional Centres; Other regional language</li> </ul>
<b>Experience</b>	<ul style="list-style-type: none"> <li>• Minimum 10 years of experience in project management, with at least 6 years in a leadership role, preferably in Quality assurance or stakeholder engagement. ideally with the industry bodies</li> <li>• Proven track record of acquiring clients and driving business growth in the industry.</li> <li>• Experience in certification business will be a plus</li> </ul>
<b>Competencies</b>	<ul style="list-style-type: none"> <li>• Strong understanding of industry certification schemes, quality standards, and best practices</li> <li>• Excellent communication, negotiation, and interpersonal skills.</li> <li>• Ability to develop and maintain strategic partnerships and alliances.</li> <li>• Proficiency in CRM tools, Microsoft Office Suite, and related tools</li> </ul>

Interested candidates fulfilling the eligibility criteria are requested to email their latest Resume/CV with a cover letter highlighting relevant experience and qualifications at email [hr@qcin.org](mailto:hr@qcin.org), clearly mentioning "Application for State Liaison Lead and/or Yatra Lead" in subject line of email.

**Last date for submission: 21.05.2025**

**General terms & conditions: Please read before applying.**

All the applicants are requested to go through the terms & conditions below before applying:

1. QCI reserves the right to increase/ decrease the number of advertised positions or cancel the advertisement (partially or fully), without assigning any reason.
2. Applying for a post and merely fulfilling the eligibility criteria does not confer the right to be called for interview. Only shortlisted candidates will be called for interview. No interim correspondence shall be entertained. For updates you are advised to go through the website.
3. The decision of QCI in respect of selections shall be final and no correspondence in this regard will be entertained.
4. In case of any dispute / ambiguity that may occur in the process of selection, the decision of QCI shall be final.
5. No TA/DA shall be paid for attending interview.
6. Interview by Videoconference may be allowed for justifiable reasons; however, the candidate should ensure proper internet connection at his/her end and QCI shall not be responsible for any issue during the interview.
7. QCI may conduct a background check on candidates & any concealment of information will make the candidate liable for cancellation of his/her candidature.
8. In case of any inadvertent mistake in the process of selection which may be detected at any stage even after the issue of appointment letter, QCI reserves the right to modify/ withdraw/ cancel any communication made to the candidate.
9. The advertised position is contractual (professional) in nature.
10. In case of any query, kindly send an email at email id [hr@qcin.org](mailto:hr@qcin.org). No query on phone shall be entertained.
11. In case of any discrepancy in English & Hindi version, the English version shall prevail.