

Hiring for Sr. Professional in Quality Council of India

Name of Post	State Liaison Lead
Nature of Post	Deputy Advisor
No. of Posts	02 (01-Bengaluru and 01-Kolkata)
Nature of Engagement	Initially for a period of 6 months (re-engagement shall be based on performance & subject to project requirement)
Age	Min. 30 years
Professional Fee (Per annum)	Rs 15 lacs annually (Negotiable as per policy)
Role Description	<ul style="list-style-type: none"> • Role Overview: The State Liaison Head serves as a key bridge between the Quality Council of India (QCI) and state stakeholders, enhancing QCI's reach and impact across regions. This role is dedicated to obtaining projects for QCI Boards and Divisions while leading efforts to promote quality initiatives at the state level. • Key Responsibilities: <ul style="list-style-type: none"> ○ Serve as the primary point of contact between the Quality Council of India (QCI) and state-level stakeholders, fostering strong connections with state authorities, organizations, and key influencers. ○ Spearhead the expansion of QCI's footprint across states, ensuring increased visibility, influence, and adoption of quality initiatives. ○ Coordinate with state governments and local bodies to align QCI's objectives with regional priorities and needs. ○ Identify and secure project opportunities for QCI Boards and Divisions by engaging with state-level entities and stakeholders. ○ Facilitate collaboration between QCI and state-specific boards, divisions, or institutions to drive quality-focused programs and initiatives. ○ Advocate for QCI's mission, promoting awareness and participation in quality standards and practices at the state level. ○ Monitor state-specific developments and provide strategic insights to QCI leadership to enhance project implementation and impact. ○ Ensure seamless communication and resource support between QCI headquarters and state-level operations to achieve organizational goals.
Required Qualification	<ul style="list-style-type: none"> • Experience working with government bodies or in the Quality assurance sector is preferred. • Language: English, Hindi & Language Spoken in Regional Centres; Other regional language
Experience	<ul style="list-style-type: none"> • Minimum 10 years of experience in business development, partnership management, sales, or marketing, ideally with the industry bodies • Proven track record of acquiring clients and driving business growth in the industry. • Experience in certification business will be a plus
Competencies	<ul style="list-style-type: none"> • Strong understanding of industry certification schemes, quality standards, and best practices • Excellent communication, negotiation, and interpersonal skills. • Ability to develop and maintain strategic partnerships and alliances. • Proficiency in CRM tools, Microsoft Office Suite, and related tools

Interested candidates fulfilling the eligibility criteria are requested to email their latest Resume/CV with a cover letter highlighting relevant experience and qualifications at email hr@qcin.org, clearly mentioning "Application for State Liaison Lead" in subject line of email.

Last date for submission: 10.09.2025

General terms & conditions: Please read before applying.

All the applicants are requested to go through the terms & conditions below before applying:

1. QCI reserves the right to increase/ decrease the number of advertised positions or cancel the advertisement (partially or fully), without assigning any reason.
2. Applying for a post and merely fulfilling the eligibility criteria does not confer the right to be called for interview. Only shortlisted candidates will be called for interview. No interim correspondence shall be entertained. For updates you are advised to go through the website.
3. The decision of QCI in respect of selections shall be final and no correspondence in this regard will be entertained.
4. In case of any dispute / ambiguity that may occur in the process of selection, the decision of QCI shall be final.
5. No TA/DA shall be paid for attending interview.
6. Interview by videoconference may be allowed for justifiable reasons; however, the candidate should ensure proper internet connection at his/her end and QCI shall not be responsible for any issue during the interview.
7. QCI may conduct a background check on candidates & any concealment of information will make the candidate liable for cancellation of his/her candidature.
8. In case of any inadvertent mistake in the process of selection which may be detected at any stage even after the issue of offer/engagement letter, QCI reserves the right to modify/ withdraw/ cancel any communication made to the candidate.
9. In case of any query, kindly send an email at email id hr@qcin.org. No query on phone shall be entertained.